



R. M. WILLIAMS
EST. 1932, AUSTRALIA

A step forward for R.M. Williams with Medius AP Automation



Case study

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The company

Reginald Murray Williams learned the skill of leatherworking more than 9 decades ago. Over the years, he grew his trade into an iconic brand known for rugged design and quality craftsmanship. Today his namesake company, R.M. Williams, produces a wide range of leather goods, including riding boots constructed from a unique process using a single piece of leather.

With its roots deeply ingrained in the outback, R.M. Williams continues to flourish, operating more than 70 stores around the world as well as a thriving ecommerce enterprise. Currently the business consists of five companies in eight countries across three continents. It is owned by Tattarang, one of Australia's largest private investment groups.

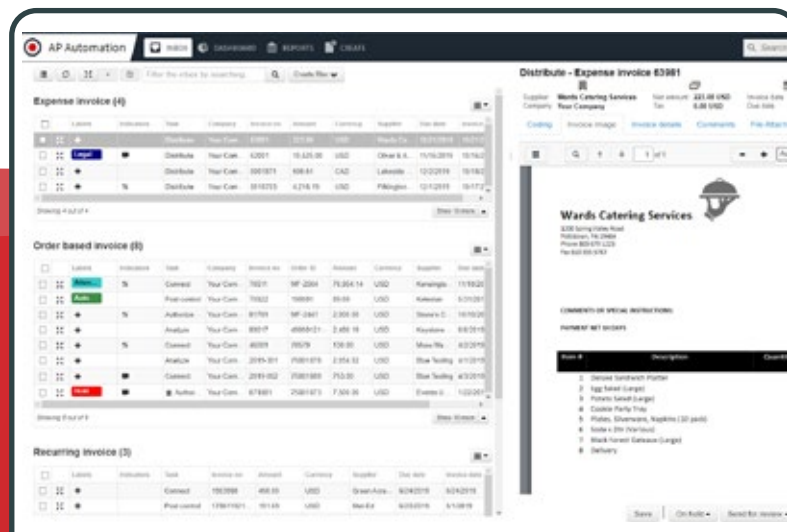
The challenges

For the accounting team in Salisbury, Australia, a major challenge was the abundance of paper invoices. Scanning, filing, and organizing was time consuming. Emails were constantly going back and forth for approvals. Searching for and accessing invoices required time and resources. With a focus on new markets and an expanding product range, the company's accounting department required automation.



The product

Medius AP Automation transforms paper-based invoices into digital workflows so they can be managed and paid on time. Using sophisticated AI, ML, and OCR, the solution electronically captures, digitizes and processes invoices, regardless of the complexity or format. It eliminates manual tasks that increase risk of fraud and prevent teams from getting work done.



The solution

The need for greater efficiency and faster processing was becoming an issue for AP. As a result, the Finance team was extremely interested when Medius was recommended as a solution.

"Our parent company had been using Medius for several years. Their success and satisfaction made it an easy decision to select Medius," notes Edward Agius.

With seamless integration to R.M. Williams' ERP, Infor M3, implementation was accomplished on time and hassle-free. From the start, the team found that Medius was easy to navigate and easy to use. "The product is packed with intuitive features, such as

coding, that makes it easy to learn and a pleasure to use. It's a one-stop portal allowing us to look up invoices and perform analysis independently, without having to contact others. It's all just there so you can look everything up," comments Edward Agius.

Accounts Payable Supervisor, Natasha Evans, appreciates that Medius puts control back in the hands of the individual, allowing everyone to be responsible for their own expenses. "You can verify invoices and everything is kept in one place," says Natasha. "It's amazing how much time we're saving on scanning and filing invoices, and sending emails."



It's really user friendly.
We don't have to
teach anyone.

Edward Agius, Financial Controller

The results

Medius is providing greater efficiency in several important areas.

For non-PO invoices such as rent, the system's coding history and AI suggestions automatically apply coding and route the invoice for approval. Medius passes verification when captured data is valid and goes straight to automatic coding; a feature that's especially helpful for a company with so many retail stores.

For PO invoices, automated three-way matching from PO-to goods receipt-to invoice creates greater efficiency and helps other departments such as procurement identify deviations, error charges, and greatly improve efficiency by only presenting exceptions that require management.

The team also has better visibility and cash flow management. With real-time reporting, they can see what invoices are approved, due for payment, or blocked. This helps things run smoothly and ensure a higher rate of vendors paid on time.

"When reviewing expenses, I can see a code from a supplier, easily look up an invoice from a supplier and review on the run rather than querying other staff which is a major drain on everyone's time," comments Edward Agius.

One of the benefits of implementing Medius was a reduction of 0.5FTE within the Accounts Payable team, which reflects the processing capabilities of the Medius platform.



You can keep the conversation within the invoice. It virtually eliminated those back and forth email trains.

Edward Agius, Financial Controller

The conclusion

With invoices automatically being uploaded, coded and approved, the team is efficiently processing more than 20,000 invoices per year. As a result, staff members are free to spend more time conducting analysis and identifying efficiencies in other areas.

"A wide range of people and departments throughout the company are benefitting from Medius - - - including approvers, procurement personnel, and designers," says Edward Agius. "We would wholeheartedly recommend Medius to others."

Medius Support also gets high grades. When needed, Support was available, responsive and able to solve the company's needs. "Medius goes above and beyond including training temp staff and new hires," comments Natasha.



Medius is a huge
time saver for us.

Natasha Evans, Accounts Payable Supervisor

About **Medius**

Medius AP management software replaces the work and worry of invoices with AI and automation. Medius goes far beyond basic automation by using artificial intelligence to do the work - so invoices get coded, approved and paid, and your business can trust your budgets and forecasts without the fear of potential fraud. And you won't have to worry about implementation and ongoing administration costs, because you'll start seeing the value immediately and the innovation won't stop. To learn more, visit medius.com.



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