

Faster invoice processing and improved visibility at SoftwareONE with Medius AP Automation



Case study



The company

Global cloud solution provider SoftwareONE replaced a manual, time-consuming accounts payable process with Medius AP Automation, enabling over 90% fully automated processing of order-based invoices and accelerating the end-to-end AP process.

Continue reading to learn how.

Paper jam at a growing cloud company

SoftwareONE is a leading global provider of end-to-end software and cloud technology solutions, headquartered in Switzerland. With around 5,300 employees and sales and service delivery capabilities in 90 countries, SoftwareONE provides around 65,000 business customers with software and cloud solutions from over 7,500 publishers.

Before implementing AP automation with Medius AP Automation the accounts payable process at SoftwareONE was 100% manual, with a lot of paper invoices passing through the organization for approvals and archiving. Errors were evident and the approval process lengthy.



Getting rid of paper invoices and improving accuracy and control was one of the main drivers to implement an AP automation solution. As a growing business we cannot afford having our AP staff tied up with chasing paper, we needed a more scalable process.

Pim Beijen, Group NWC Manager, SoftwareONE

Strong integration to Dynamics NAV

SoftwareONE went through a thorough research and selection process to find the AP solution to fit their specific needs. The project team created a scoring model with detailed requirements from different parts of the organization including Procurement, Finance and IT.

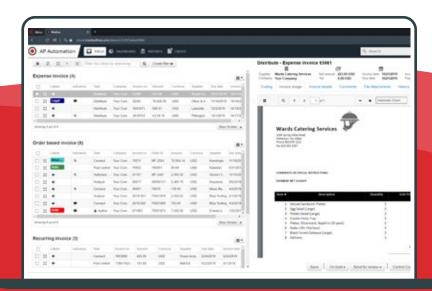
This selection process included technical requirements, such as a solid integration to SoftwareONE's ERP system Dynamics NAV, as well as finance requirements, such as automatic matching of purchase orders and reporting capabilities. With 88 legal entities around the world it was also crucial to include local legal requirements, language and currency support in the final AP solution.



Why **Medius**

Based on the scoring model, Medius AP Automation's cloud-based AP automation solution was selected to support SoftwareONE in their global accounts payable transformation journey.

"For efficiency purposes it was a pre-requisite for us to select a cloud-based AP automation solution. Medius AP Automation's advanced invoice matching capabilities and pre-packaged integration to Dynamics NAV also strongly contributed to our decision." - Pim Beijen, Group NWC Manager SoftwareONE



Record-fast automation effects

Since the implementation of Medius AP Automation,
SoftwareONE has experience incredible process efficiency improvements. Because Medius AP Automation includes strong PO-matching capabilities and best-practice workflows out-of-the-box, SoftwareONE has achieved an average touchless ratio above 90% within just a few months. In

one country the touchless ratio hit an astonishing 94% just 2 weeks after go-live. Invoice approval lead times have been dramatically shortened for AP staff, as well as approvers. In particular, response times from management, who can now use their mobile phone for invoice approvals, have gone down from 6 weeks to only 2 days!



Pinpointing improvement opportunities

"Medius AP Automation enabled us to reach high automation rates right from the start. And we proactively work on continuous improvements. We now have better visibility into the process to understand where things go wrong and where we need to improve.

When an invoice is not automatically matched, we identify the issue and contact the supplier to have them correct and resend the invoice so that we can leverage automatic matching and further improve our process."

Pim Beijen, Group NWC

Manager, SoftwareONE

Increased automation

In order to maximize automation and touchless invoice processing
SoftwareONE tested two different options for invoice data capture: one external solution and Medius AP
Automation's native capture capabilities. During the test period SoftwareONE

experienced a more efficient process and less manual touch points with invoice data capture inside Medius AP Automation. SoftwareONE could also speed up user onboarding and adoption since the entire invoice process was managed in one solution with one user interface.



The capturing of invoices through Medius AP Automation has automated the incoming invoice process and ensures a very high matching rate of PO invoices. As the recognition of invoices improves over time, it will increase process efficiency and productivity within our organization.

Pim Beijen, Group NWC Manager, SoftwareONE

Visibility and financial reporting

Improving the efficiency of financial processes was a major objective when SoftwareONE implemented Medius AP Automation. Now that all invoice data sits in one single repository with customizable reports and built-in dashboards available, SoftwareONE finance teams can feel confident they have a full picture of the company's invoices at any given time.

About **Medius**

Medius AP management software replaces the work and worry of invoices with AI and automation. Medius goes far beyond basic automation by using artificial intelligence to do the work – so invoices get coded, approved and paid, and your business can trust your budgets and forecasts without the fear of potential fraud. And you won't have to worry about implementation and ongoing administration costs, because you'll start seeing the value immediately and the innovation won't stop. To learn more, visit medius.com.



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